



COMPLETE GUIDE TO INTERNET PUBLICITY

CREATING AND LAUNCHING
SUCCESSFUL ONLINE PROMOTIONS

STEVE O'KEEFE



Complete Guide To Internet Publicity Creating And Launching Successful Online Campaigns

Janet Evanovich, Ina Yalof



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Complete Guide to Internet Publicity Steve O'Keefe, 2002-10-15 Strategies for grabbing and holding an audience's attention online The definitive resource for PR and marketing professionals this sequel to Steve O'Keefe's best selling classic *Publicity on the Internet* 0 471 16175 6 provides detailed how to instructions on planning designing implementing troubleshooting and measuring the results of online campaigns Throughout the book the author enlivens his coverage with inspiring and instructive vignettes and case studies of successful campaigns Steve O'Keefe covers everything the reader will need to get up to speed on search engine optimization newsletters news rooms e mail marketing e mail merge software syndication and affiliate programs and building in house publicity operations Companion Web site features customizable Word and HTML templates weekly live discussions groups and valuable resource listings

Publishing for Profit Thomas Woll, Dominique Raccach, 2014-04-01 Publishing in the 21st century is a rapidly changing business and this highly readable and comprehensive reference covers it all editorial acquisition and process the importance of metadata operations procedures financial benchmarks and methods and personnel management as well as product development production and sales and marketing Written for the practicing professional just starting out or looking to learn new tricks of the trade as well as self publishers who want to understand the industry this revised and expanded fifth edition contains updated industry statistics and benchmark figures features up to date strategies for creating new revenue streams approaches to online marketing and sales key concepts of e book publishing and provides new information about using financial information to make key management decisions A new title P L that incorporates e books is provided Over 30 highly practical forms and sample contracts are also included for up to the minute advice

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