

# ONDERNEMEN START MET EEN PLAN

Tijdens deze boeiende en interactieve workshops krijg je inzicht in de belangrijkste bouwstenen van een Strategisch Plan en leer je hoe je deze kunt afstemmen op jouw specifieke doelen.

# **De Pc In De Kleinere Onderneming**

J. Callewaert

#### De Pc In De Kleinere Onderneming:

Alle plannen - voor managers en ondernemers Tom Willem den Hoed, 2020-06-10 Dit boek is geschreven om managers en ondernemers een overzicht te verschaffen van en hulp te bieden bij alle plannen die ze in hun carri re zullen tegenkomen businessplannen strategieplannen marketingplannen innovatieplannen veranderplannen en beleidsplannen In de praktijk wordt meerdere keren per jaar om verschillende plannen gevraagd en dit boek geeft niet alleen een overzicht van wat er inhoudelijk van deze plannen verwacht mag worden maar ook handgrepen en best practices om dit zo compleet en gestructureerd mogelijk in te vullen In aanvulling op dit boek is bij Van Haren Publishing ook het boek 99 BUSINESSmodellen beschikbaar dat meer verdieping en een overzicht geeft van de meest relevante modellen voor gebruik in dergelijke plannen Beide boeken zijn niet alleen geschikt voor managers en ondernemers maar ook zeker voor studenten in het hoger onderwijs en iedereen die een bedrijfskundige of management studie of cursus volgt en voor allen die zich voorbereiden op het bedrijfsleven of een eigen onderneming Tom Willem den Hoed heeft jarenlange ervaring in het bedrijfsleven als ondernemer en consultant en als kerndocent in het hoger en universitair onderwijs Deze ervaring geeft zijn boeken een unieke en praktijkgerichte verdieping in aanvulling op de uitgebreide overzichten van hedendaags relevante modellen en plannen Table of Content 1 Inleiding 1 1 Verschillende perspectieven op een plan 1 2 Een businessplan 1 3 Creatieve spanning en paradoxen 1 4 Gebruik van verschillende perspectieven Deel I Businessplannen 2 Indeling van businessplannen 2 1 Inhoud proces en context 3 Strategieplannen 3 1 Historie van strategie 3 2 Defi nitie van strategie 3 3 Strategievorming 3 4 Soorten strategie 3 5 Strategisch denken 3 6 Strategisch plan 3 7 De rol van onzekerheden 3 8 Strategisch samenwerken 4 Marketingplannen 4 1 Historie 4 2 Defi nitie marketing 4 3 Unique Selling Points 4 4 Het marketingplan 4 5 Een modern marketingplan 4 6 De wezenlijke marketingvragen 4 7 Marketingmanagement 4 8 Effectieve marketing 4 9 Externe marktinformatie 4 10 Klantgerichtheid 4 11 Marketingmix 5 Innovatieplannen 5 1 Historie 5 2 Rol van innovatie 5 3 Scope voor succesvolle innovaties 5 4 Zes innovatiepaden 5 5 Roadmap voor succes 5 6 Innovatie discovery skills 6 Veranderplannen 6 1 Historie 6 2 Succesvol veranderen 6 3 Fouten bij organisatieveranderingen 6 4 Grondslagen voor verandering 6 5 Organisatie her ontwerpen 6 6 De acht stappen van succesvolle organisatieverandering 6 7 Het familiebedrijf 6 8 Hindernissen 6 9 Bouwstenen verandermanagement 7 Beleidsplannen 7 1 Historie 7 2 Social license 7 3 Maatschappelijk verantwoord ondernemen MVO 7 4 Familiebedrijven en ethiek 7 5 Bedrijfsbeleid 7 6 Publieke sector Deel II Implementeren 8 Implementatie van een plan 8 1 Inleiding 8 2 Implementatie Deel III Uitvoeren 9 Uitvoeringsdiscipline 9 1 Inleiding 9 2 Uitvoering 9 3 Maatschappelijk Verantwoord Ondernemen Deel IV Modellen ten behoeve van de uitvoeringsdiscipline 10 Appreciative Inquiry 11 Benaderen van veranderingen 12 Dante s kromme 13 Metaforen 14 Strategiescholen 15 Veranderkwadranten 16 Good to Great 17 Hoofddeksels 18 Macht 19 Mindful Leiderschap 20 Teamontwikkeling 21 Teamrolmanagement 22 Businesscirkel 23 Meta strategie 24 MoSCoW methode 25 De ongeschreven

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