

Chairman's Speech

Good morning Ladies and Gentlemen.

I am delighted to welcome all of you to the twenty fourth Annual General Meeting of your Company. It is great to see so many of you here again today, and so many familiar faces. I take this as a privilege of having the honor to address you in this Annual General Meeting.

I would like to take this opportunity to thank you for your sustained support and presence here today. A lot has transformed in the past few years both within Mphasis and the marketplace outside.

Dividend

You would be happy to know that the Board of Directors has recommended a final dividend of Rs. 16/- per equity share of Rs.10/- each for the financial year ended 31st March 2015, subject to your approval at the Meeting.

Highlights of the year gone by

In the previous AGM, we introduced to you, our refreshed brand identity and promise 'Unleash the Next'. These words might sound simple but they make a dramatic difference. Over the past year, the Board has worked closely with management on the strategic direction of the Company, putting those three simple words into action.

'Unleash the Next'.

We have come to question every aspect of what we do and how we do it.

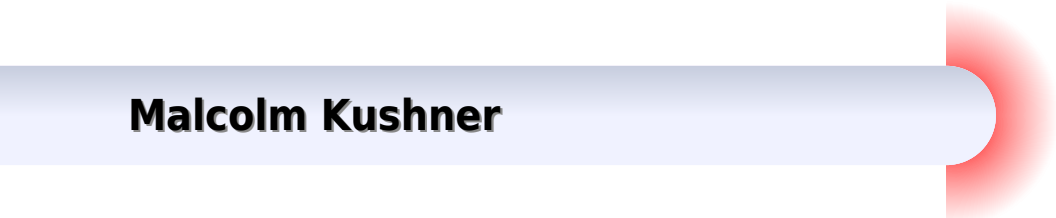
This, we believe, will help to differentiate us from the rest of the pack. The next phase for IT Services industry is greater specialization. To do this successfully, we need to make the right choices, choices that play to our strengths. And we need excellence in execution.

In other words, your Company need to choose the areas that it wants to serve and invest more in those areas. This also necessitates taking strategic call on areas that are not in line with that direction.

The entire management bandwidth is focused on rapidly growing the Direct International business and improving our revenue per employee metric. We will further intensify our focus in our chosen areas and we are committed to delivering shareholder value. Here are the key strategic growth drivers of your Company:

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Malcolm Kushner



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I Gotta Tell You Matthew Wayne Seeger,1994 The book concludes with speeches delivered on special occasions such as commencements and the celebration of the Statue of Liberty when Iacocca donned the role of celebrity and statesman

The Business of Leadership: An Introduction Karen Dill Bowerman, Montgomery Van Wart,2014-12-18 Specifically tailored to business students this undergraduate textbook features a how to approach and is filled with with current lively examples and well crafted learning tools It takes readers from the kind of leadership they can exhibit in supervisory roles to the visionary leadership they must exhibit in management and executive roles [How to Give a Damn Good Speech](#) Philip R. Theibert,1998-07-29 The best advice openings stories and facts for a standout speech from a professional speechwriter for CEOs political figures and other top officials Don t let the mere thought of presenting a speech tie your stomach in knots and put you in state of sheer panic Philip Theibert author of *Business Writing for Busy People* has written *How to Give a Damn Good Speech* to help you give any speech sounding like a seasoned pro He provides a blueprint for producing a professional thought provoking friendly and authoritative speech even when you have very little time to prepare *How to Give a Damn Good Speech* provides you with professional speech writers techniques to make each and every speech a powerful presentation Theibert has done years of research and has read thousands of speeches in an effort to better illustrate his points and bring you the best examples possible You can read the book in its entirety or if you simply need a refresher you can read the section that best suits your needs This format allows you to focus on areas of your speech that most need help Topics covered include How to organize and write a speech 100 important things you need to know about giving an effective speech Interesting and entertaining stories to use in any speech Best quotations ever heard Historical anecdotes for each day of the year *How to Give a Damn Good Speech* with its easy to read accessible style makes writing and giving speeches a breeze and will prevent you from turning green the next time you re asked to give a speech **Emotion in Organizations** Neal M. Ashkanasy,Ashlea C. Troth,Ronald H. Humphrey,2024-01-29 In this 19th volume of *Research on Emotion in Organizations* editors Neal M Ashkanasy Ronald H Humphrey and Ashlea C Troth orchestrate a retrospective view of the field in order to address a wide range of emotion related topics and point to the future of research in organizational behavior and organization theory **Efficient and effective self-expression** Pearson Custom Publishing,1994 [Introduction to Human Communication](#) Susan R. Beauchamp,Stanley J. Baran,2024-02-16 In *Introduction to Human Communication* Third Edition authors Susan R Beauchamp and Stanley J Baran show students how central successful communication is to gaining effective control over perception meaning making and identity **Introduction to Information Systems** R. Kelly Rainer,Brad Prince,2023-09-20 *Introduction to Information Systems* 10th Edition teaches undergraduate business majors how to use information technology to master their current or future jobs Students will see how global businesses use technology and information systems to increase their profitability gain market share develop and improve their customer

relations and manage daily operations This course demonstrates that IT is the backbone of any business whether a student is majoring in accounting finance marketing human resources production operations management or MIS In short students will learn how information systems provide the foundation for all modern organizations whether they are public sector private sector for profit or not for profit

Speechwriting Simon Lancaster,2018-08-10 Speechwriting is the definitive guide to writing a speech revealing all the tools and techniques of the trade such as how to win an argument construct a sound bite and perform on stage The first part of the book covers the arts of persuasion argument story telling and metaphor providing a solid grounding in the theory of speechwriting which should appeal to anyone with an interest in politics communication or language The second part covers the crafts of editing sound bites media manipulation performance and strategy giving invaluable practical guidance to professional or aspiring speechwriters This book combines academic rigour with practical nous drawing on lessons from Aristotle to Obama It is the essential guide for anyone who writes speeches for themselves or others in politics PR or business

Public Speaking For Dummies Malcolm Kushner,2010-03-11 Tried and true tips for dazzling your audience Conquer your public speaking jitters and deliver a dynamite speech Anxious about public speaking Have no fear Use this friendly guide as your personal arsenal of tools to overcome stage fright and build a rapport with your audience From researching your topic and preparing the room to crafting a riveting address these savvy tips will help you deliver a masterful presentation The Dummies Way Explanations in plain English Get in get out information Icons and other navigational aids Tear out cheat sheet Top ten lists A dash of humor and fun Discover how to Speak with confidence Create spectacular visual aids Add power with body language Address international and virtual audiences Answer questions the right way

Introduction to Public Relations Janis Teruggi Page, Lawrence J. Parnell,2024-12-05 Introduction to Public Relations Strategic Digital and Socially Responsible Communication presents a comprehensive introduction to the field of public relations examining its current practices and future directions In response to the dynamic shifts in technology business and culture authors Janis T Page and Lawrence J Parnell illustrate how today s PR professionals craft persuasive messages using modern technologies while working in line with the industry s foundations The text skillfully balances this approach by delving into communication theory history processes and practices demonstrating how these elements can be integrated into strategic public relations planning Page and Parnell guide students toward becoming socially responsible communicators where fostering trust and respect with diverse communities is valued over creating the next viral campaign The Third Edition responds to the rising focus on social responsibility sustainability CEO and investor activism and consumer demand for ethical brands and addresses these changes with updated content including new features recent examples case studies and chapter opening scenarios

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