

CONDUCTING BUSINESS IN CHINA

An Intellectual Property Perspective

LEI MEI

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Conducting Business In China An Intellectual Property Perspective

Lei Mei



Conducting Business In China An Intellectual Property Perspective:

Conducting Business in China Lei Mei,2012 *Conducting Business in China* Lei Mei,2012-10-19 With the rise of the Chinese economy and consumer market intellectual property IP conflicts in Sino U S business transactions are increasing and consequently companies are intent on achieving maximum IP values in China related cross border transactions *Conducting Business in China An Intellectual Property Perspective* provides readers with the necessary guidance on conducting business in China from an intellectual property perspective offering specific advice on how to profitably leverage technology and IP assets while minimizing potential risk for companies and their Chinese counterparts Doing Business in China Jane Menzies,2012-12-28 Although this book has a specific focus on Australian firms doing business in China the important and unique contribution this book makes will help you and anyone in an organization that is considering doing business in China China maintains a high growth economy and is currently the second largest in the world This book which includes results from research interviews conducted with business executives from 40 organizations will assist in preparing to do business in China This book takes you through the various elements associated with doing business in China including the opportunities that are available and the obstacles that organizations can face supported by data from real businesses internationalizing to China It examines key areas including the foreign direct investment and trade framework Chinese culture political and legal frameworks intellectual property regulations motivations for internationalization market entry strategy and human resource management issues **Myths About Doing Business in China** H. Chee,C. West,2004-10-20 China is rapidly becoming an economic superpower yet has a very different business culture that is often misunderstood outside of China This can result in costly financial and strategic errors This book confronts the myths about China and Chinese business practice and gives the reader a clear understanding of the culture and how to engage with it successfully

An American's Guide To Doing Business In China Mike Saxon,2006-10-30 An insider's guide to doing business in the fastest growing market in the world China Did you know Americans have bought 185 billion worth of Chinese goods China's economy is growing at an astounding rate of 9 percent a year The trade gap between the U S and China has been growing by more than 25 percent per year Whether you work for a company doing business in China or are an entrepreneur looking to export your goods and services *An American's Guide to Doing Business in China* teaches you the practicalities and the pitfalls of dealing with this complex market While there are undeniable opportunities in the Chinese market there is also a great deal of hype and very real political and cultural differences that make doing business in China extremely challenging Written by an industry expert with more than two decades of experience *An American's Guide to Doing Business in China* is an authoritative and accessible guide covering all aspects of doing business in China including Finding manufacturing partners Negotiating contracts and agreements Choosing a location and hiring employees This practical work also teaches you how to navigate Chinese culture and customs market and advertise to Chinese consumers and find the hottest opportunities An

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