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Cross Cultural Selling For Dummies

Tom Hopkins



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understand wholeness imagine a beautiful photograph that you want to modify The image exists in space Yet graphic designers are familiar with another space called the frequency domain or pattern space Here changes to the patterns affect the image as a whole We can make the entire image blurrier or sharper for instance with a simple filter in pattern space A change to one local region affects the image everywhere This is an example of wholeness that exists right before our eyes We each have filters that influence what we see hear think and feel They take who we are as a whole and they limit it to what we feel comfortable with what we already know rather than how we can grow We carry models that interpret the world for us But we can become more aware of our filters and from this awareness experience more flow more openness and less anxiety When we align with circumstances rather than fighting them we open the door to synchronicities that give us leverage in creating the change we want to see Following this thread from modern audio technology to the human brain to the very nature of time itself Leap to Wholeness explores a paradigm of wholeness that is easy to miss For instance when you look at the red part of a rainbow you may not realize that you're really seeing white light that's had blue and green filtered out Or where you see blue that means red and green are missing Maybe creating something out of everything is not about what we do but about what we don't do By removing filters thoughts feelings and other reactions that keep us weaving the same old patterns we naturally allow ourselves to grow heal and adapt

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