

DARE *to* PREPARE



HOW *to* WIN
Before You Begin!

RONALD M. SHAPIRO
WITH GREGORY JORDAN

Dare To Prepare How To Win Before You Begin

Kevin V. Huhn



Dare To Prepare How To Win Before You Begin:

Dare to Prepare Ronald M. Shapiro, Gregory Jordan, 2009-02-24 Over the course of a forty year career in the worlds of law sports business and politics Ron Shapiro has worked with and advised an incredible variety of people What he s found is that the secret ingredient for getting into the winner s circle is simply the discipline of methodical preparation that old school step by step way of having all your ducks in a row whether you are an executive getting ready to do a deal or make a speech a pitcher studying the traits of opposing hitters and keeping a meticulous notebook of their strengths and weaknesses an international trade negotiator who knows all about the issues and the people on the other side before sitting down at the table or a surgeon who rehearses like a classical musician Deep down you know you should do it But how often do you wing it and fly by the seat of your pants because Gosh I don t have time I ve done this before I know what I m doing It is obvious that you have to get ready for whatever game you re playing but all too frequently methodical preparation is the missing ingredient in today s world of instant analysis easy access to information and glibness that sounds good at first but is unconnected with the reality at hand In Dare to Prepare successful people such as wine guru Robert Parker investment legend Bill Miller pianist Leon Fleisher Goldman Sachs partner Lisa Fontenelli broadcaster Bob Costas firefighter Ann Marie Tierney New York Mets manager Willie Randolph and many others share the way they apply discipline in preparing for career changing games deals meetings and interviews Cal Ripken Jr played thousands of games in the major leagues but prepared for each like it was his first NPR host Liane Hansen has interviewed countless people but approaches each interview with the same meticulous research time and time again Make sure there are no slips twixt cup and lip as you get ready for your next personal or professional challenge by daring to prepare Finding Your Way Walter Boston, Jr., 2010-04-30 Finding your way are down to earth lessons with practical solutions for aspiring and daring leaders Walter Boston Jr in a riveting and humorous way engages you in a learning adventure that hubs around fundamentals guaranteed to help any leader in their time of uncertainty He offers you proven and tried principles on The power of Discovery The task of Decision making The keys to personal Development The way to renew your passion for your Dream Timeless strategies for Dollars And so much more Regardless of your arena of leadership you will find the lessons of Walter helpful in your quest to become a better leader If you read this book once it is certain you will refer to it again and again for guidance for years to come as the lessons are timeless and boundless This reading experience will address straightforward yourseasons of vagueness and revive clarity and desire within you in a manner youve never thought could be possible You will FIND YOUR WAY Persuade Andres Lares, Jeff Cochran, Shaun Digan, 2021-07-07 Transform your ability to persuade and negotiate with this practical new resource In Persuade The 4 Step Process to Influence People and Decisions accomplished sales negotiation and influence experts Andres Lares Jeff Cochran and Shaun Digan PhD deliver a concise and insightful take on how to transform your ability to persuade others regardless of the setting In this important book you ll discover Original research

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