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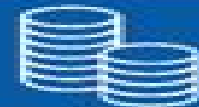
1

Profitability



2

Growth



3

Pricing



4

New product



5

New product



6

Mergers & Acquisitions



7

Competition



8

Should we undertake this particular initiative?



9

Totally unique



Case Interview Questions

Mark Asher, Eric Chung, Vault (Firm)

A red circular graphic with a gradient, appearing as a stylized arrow or a partial circle, located to the right of the text bar.

Case Interview Questions:

The Case Interview Workbook: 60 Case Questions for Management Consulting with Solutions Robert Mellon, 2018-09-14 The Case Interview Workbook contains 60 case questions for management consulting interviews with complete solutions Every case is compiled and edited by a team of ex consultants from McKinsey Company the Boston Consulting Group and Bain Company This book fills the gap left by others by providing you with plenty of high quality cases to practice on before your interview Many cases are from actual interviews at the top tier firms and cannot be found elsewhere After working through this book you will be prepared for every type of case question you may encounter market sizing estimation operations industry analysis pricing growth strategy marketing investment M A market entry customer segmentation profitability valuation logic issue identification cost analysis market expansion and brainteasers to name a few These cases will help you prepare for interviews at leading management consulting firms including McKinsey Company The Boston Consulting Group Bain Company Oliver Wyman Strategy formerly Booz Company A T Kearney Roland Berger and L E K as well as for consulting roles at large firms such as Accenture Deloitte PwC EY and KPMG Note that is a workbook designed to complement other preparation books You will have a hard time solving these cases without learning first elsewhere how to do so e g which frameworks to use how to use them and how to structure a solution *Case Interview*, 2006 [Case Interview Frameworks](#) Robert Steiner, 2015-08-30 You often hear in discussions about case interviews that you should not use standard business frameworks and concepts at all because they just don't fit to the specific case question and interviewers don't like it when candidates use standard frameworks to solve cases However when challenging this shallow generalized and popularized statements there aren't any of those arguments remaining on the table It is most definitely true that you can't crack a realistic interview case by relying solely on standardized frameworks but all those business frameworks and concepts are extremely helpful templates which you can and even should put into your toolbox and use them whenever appropriate if not to the full extent at least partly Such a standard business framework is just a tool and the tool itself is rarely good or bad it mainly depends on how and for which purpose you use it With this book you achieve all of the following Get a profound overview of the most important business concepts and frameworks needed in consulting case interviews Really understand those business concepts and frameworks instead of possessing only knowledge of dangerous half truths Impress your interviewer on how structured and therefore client friendly you tackle tough case interview questions Quickly learn how to actually apply those frameworks to concrete business situations instead of just having a shallow theoretic knowledge of them Be more MECE mutually exclusive collectively exhaustive in setting up your overall case structure at the beginning of your case interview Better structure your answers to particular questions later on in your case interview again being more MECE Save tons of time by having high quality content from 10 years of consulting and interview experience together in one single book Significantly reduce the risk of losing a tier 1 consulting firm job offer because you

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