# NAPSR/CNPR Certification Exam study guide exam questions with 100% guaranteed answers 2023

True or False?

The FDA regulates the introduction of new drugs and enforces U.S. drug laws. - Answer-True

True or False?

Pharma companies must submit extensive data to the FDA demonstrating the safety and effectiveness of new drugs before receiving approval for sale. - Answer-True

What is the average review time for a new drug? - Answer-18 months

Sales Team (pg 7) - Answer-Pg 7

What is considered the "engine of innovation," focused on discovering or inventing promising new product? - Answer-Research & Development (R&D)

What includes the supply chain, manufacturing, trade, and distribution functions of the business? - Answer-Manufacturing & Operations

True or False?

In 2012, FDA regulators approved 39 new drugs for use in the U.S. - Answer-True

True or False?

3,070 new meds are in development for cancer. - Answer-True

Define "Off-label" - Answer-Usage of a medication for purposes other than the specific ones appearing on the label

Define "Toxicity" - Answer-The extent, quality, or degree to which a substance is poisonous or harmful to the body

What is the Institutional review Board (IRB)? - Answer-A committee of physicians, staticians, community advocated, and others which ensure that a clinical trial is ethical and that the rights of the study participants are protected. "All clinical trials must be approved by an IRB before they begin".

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