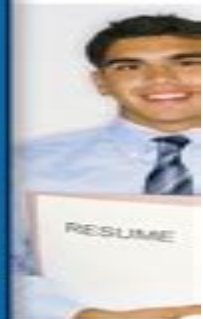




Foreword by
Craig Newmark,
Founder
of craigslist



craigslist[®] 4 Everyone

Jenna Lloyd
Sherry Kinkoph Gunter



Craigslist 4 Everyone Jenna Lloyd

Jenna Lloyd



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equipos de trabajo sobresalientes Aprovechar al máximo nuestros contactos Influir en nuestros clientes y socios Brillante y sabio ste no es s lo un libro es una nueva y deslumbrante visi n del mundo Susan Cain autora de El poder de los introvertidos Quiz s el libro m s importante de este siglo que comienza Dar y recibir influir profundamente en c mo planeamos nuestras carreras tratamos a nuestros amigos y parientes educamos a nuestros hijos y dise amos nuestras instituciones Una lectura gloriosa que destruye el mito de que la codicia es la clave del xito Robert I Sutton autor de Buen jefe mal jefe **Ge och ta : en annorlunda framgångssaga** Adam Grant,2013-11-04 Internationell b sts ljare fr n en av USA s mest omtalade forskare Med fantastiska exempel och unik psykologisk forskning berättar Whartonprofessorn Adam Grant en annorlunda framgångssaga Att h rt arbete talang och ett visst m tt tur spelar stor roll f r hur v ra liv utvecklas r knappast n gon nyhet Men h r introducerar professor Adam Grant en fj rde och minst lika viktig framgångsfaktor hur vi v ljer att agera i samspelet med andra m nniskor Ge och ta presenterar en unik syn p jobb kreativitet n tverkande och produktivitet Och krossar f rest llingen om att ett par vassa armb gar r ett n dv ndigt redskap f r att n toppen Vi luras ofta att tro att gener sa m nniskor m nniskor som ger utan att f rv nta sig n got tillbaka skulle vara naiva och riskerar att utnyttjas Tv rtom r det s att ju gener sare du r desto st rre chans har du att lyckas oavsett omr de F r att generositet ska kunna f rvandlas till framgång s m ste vi dock vara medvetna om hur och n r vi ger av v r tid och energi Den h r boken ger dig en rad verktyg f r hur du ska t nka kring balansen mellan egenintresse och givande Ge och ta r fullmatad med livsf r ndrande insikter Lika lysande som smart detta r mer n bara en bok det r en skinande ny v rldsbild Adam Grant r en av de stora samh llsvetarna i v r tid Susan Cain f rfattare till Tyst Ge och ta ligger helt r tt i tiden och r v ldigt vackert avv gd Financial Times Geven en nemen Adam Grant,2013-08-22 Tientallen jaren hebben mensen zich gericht op de individuele voorwaarden voor succes passie inzet talent en geluk Maar in de huidige snel veranderende wereld is onze kans van slagen steeds meer afhankelijk van hoe we ons verhouden tot anderen Geven en nemen laat zien wat effectief netwerken samenwerken invloed uitoefenen onderhandelen en leiderschap met elkaar gemeen hebben Waarom krijgen sommige mensen zoveel voor elkaar en andere niet In dit boek komt hoogleraar psychologie Adam Grant tot een even eenvoudige als cruciale conclusie er zijn mensen die geven mensen die nemen en mensen die matchen Nemers proberen zo veel mogelijk te krijgen van anderen matchers de meesten van ons streven naar een zeker evenwicht maar gevers zijn die zeldzame mensen die anderen helpen zonder iets terug te verwachten Opmerkelijk genoeg zijn de mensen die het meeste bereiken geen nemers of matchers het zijn gevers Met een overtuigende combinatie van de laatste onderzoeksresultaten en boeiende persoonlijke verhalen biedt Geven en nemen een revolutionaire benadering van het fenomeen succes en de kracht van geven Aangezien de meeste mensen geen geboren gevers zijn legt Grant niet alleen uit waarom gevers winnen maar onthult hij ook hoe ze dat doen **The British National Bibliography** Arthur James Wells,2009 **craigslist 4 Everyone** Jenna Lloyd,Jenna,2008

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