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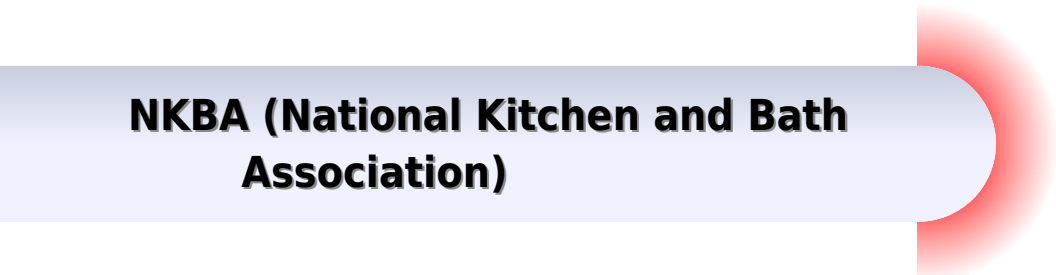
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FOREWORD BY

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Common Sense Business Managing Your Small Company

**NKBA (National Kitchen and Bath
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workable solutions for the problems faced by small business owners and managers I have dealt with most of the business problems described in this book personally and have resolved them successfully Ideally the book will fill some of the gap in the literature regarding the profitable management of your small business in turbulent economic times In this book I have provided a considerable number of practical no nonsense ideas and suggestions that should help you as a small business owner or manager to profitably manage your business You should be able to implement at least a few of these suggestions to increase your sales and gross margins decrease your expenses and implement sensible controls that will enhance your profitability If you are successful in achieving this then the purpose of my book will be fulfilled **Tell A Friend -- Word of**

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