

David Aaker

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Construir Marcas Poderosas

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Marty Neumeier



Construir Marcas Poderosas Construir Marcas Poderosas:

Construir marcas poderosas David A. Aaker, 2002 Construir marcas solidas es una necesidad ineludible para cualquier empresa que quiera sobrevivir y prosperar en un entorno crecientemente competitivo La marca es un activo estrategico y la principal fuente de ventaja competitiva Para demostrarlo Aaker utiliza casos de empresas reales como General Electric Kodak McDonald s y muchas otras En este libro Aaker expone de forma practica todo aquello que puede ayudar a su empresa a maximizar el valor de sus marcas

Arquitectura de marcas Manuel Martín García, 2005 Recoge El plan de marketing Metodolog a para la elaboraci n de un plan de marketing Desarrollo de las etapas del plan de marketing Analisis D A F O La definici n de objetivos Selecci n de estrategias Realizaci n de planes y presupuestos Control del plan de marketing Casos pr cticos

Liderazgo de marca David A. Aaker, Erich Joachimsthaler, 2005 Un marco excelente para abordar la increible complejidad a que nos enfrentamos los directores de marca particularmente las implicaciones de la vinculaci n entre estrategia de la empresa y la marca vinculaci n que con hasta frecuencia se desatiende Dennis Carter Vicepresidente Intel Corporation Asesoramiento s lido para empresas que se enfrentan a retos de marca a escala mundial John Quelch Decano London Business School Aaker y Joachimsthaler dan a todos los administradores de marca la esperanza de que al dominar estos principios sus propias marcas alcanzar n nuevas y estimulantes costas Este libro NO TIENE PRECIO Joseph V Tripodi Director General de M rketing Seagram

Cómo construir el valor de tu marca Susana Oliva Sánchez, 2024-07-09 En un contexto donde el cambio es r pido y la complejidad aumenta el desaf o crucial que enfrentan las marcas es mantener el valor percibido y la relevancia se convierte en una tarea monumental para los profesionales del marketing La saturaci n de nuevas marcas categor as y opciones de consumo junto con la disminuci n de la capacidad de atenci n y las diferencias generacionales generan una sensaci n de incertidumbre y volatilidad Las marcas corren el riesgo de volverse invisibles y sin valor dominadas por la competencia en precio y enfrentando presupuestos de publicidad limitados Ante esta situaci n el libro ofrece una gu a para que los profesionales del marketing utilicen la cultura como una herramienta estrat gica para fortalecer el valor de sus marcas Al liderar la transformaci n cultural y proporcionar a sus consumidores identidades enriquecedoras y en constante evoluci n las marcas pueden mantenerse relevantes y valiosas en un mundo en perpetuo cambio

Crear la Marca Global Emilio Llopis Sancho, 2015-04-21 Una marca es la socializaci n de un prestigio El prestigio dura lo que dura Por eso las empresas que quieran tener marcas valiosas no pueden dejar de innovar y de sumar la genialidad de sus artistas con el olfato de sus emprendedores Y en un mundo globalizado como nos recuerda Emilio Llopis las marcas han de saber emigrar fuera de sus fronteras de origen Del pr logo de Luis Huete Crear la Marca Global propone un m todo pr ctico para la creaci n de una marca poderosa y su internacionalizaci n El libro propone un modelo de branding fruto de una investigaci n real con m s de 250 empresas y que se est aplicando con xito en diferentes compa as Las diferentes etapas del modelo de branding se ilustran con m ltiples ejemplos tanto de marcas internacionales como de las marcas espa olas que han sido

entrevistadas para este libro BBVA Freixenet Tous Neck Neck Imaginarium Gonz lez Byass Licor 43 Real Madrid Natura Biss Pronovias Telef nica Pikolinos Fermax Meli Hotels International El Corte Ingl s Hispanitas y Gin Mare Todas ellas han abierto sus puertas para que conozcamos sus aciertos y errores en la gesti n de la marca Crear la Marca Global es la gu a pr ctica para la creaci n de una marca global relevante y notoria **Advances in National Brand and Private Label Marketing**

Francisco J. Mart n -López, Juan Carlos Gázquez-Abad, 2021-05-16 This proceedings volume highlights the latest research presented at the 8th International Conference on Research on National Brand Private Label Marketing NB PL2021 The topics covered include retailing private label portfolio and assortment management marketing of premium store brands using national brands to exclude delist and include optimal assortment size consumer store patronage etc Several contributions also focus on private label pricing and promotion especially on the relative pricing of standard and premium private labels and with regard to the national brands in the assortment Neuroproducto - 1ra edici n Andr s Felipe Soto

Orejuela, 2022-04-07 Este libro trata el desarrollo e innovaci n de productos desde el neuromarketing y propone siete metodolog as a trav s de las cuales se puede construir una propuesta de valor de estos bienes servicios empresas marcas entre otros Adem s ofrece al lector una nueva fuente de conocimiento para aplicar directamente en cualquier tipo de emprendimiento por lo cual es un material de consulta permanente durante el proceso de emprender un negocio Presenta una nueva perspectiva desde el estudio del comportamiento biol gico del ser humano a trav s de las diversas fuentes de investigaci n cient fica desde la cual se pueda reflexionar y comprender que la creatividad e innovaci n de productos es un proceso que debe partir desde la propia esencia biol gica humana Adicionalmente aporta conocimientos de neurociencias y neuromarketing a disciplinas como la innovaci n y creaci n de productos que hasta el momento no se hab an tenido en cuenta Dirigido a estudiantes t cnicos tecn logos y profesionales que aborden el tema de la creaci n de empresas o emprendimiento y neuromarketing Adem s sirve como material de consulta permanente para los peque os y medianos empresarios personas que est n creando iniciativas de emprendimiento que necesiten herramientas que los lleven a un buen proceso con el cual puedan sobrevivir frente a la competencia en Colombia y en Latinoam rica Incluye Neuromarketing y neurociencia

Antropolog a del comportamiento del consumidor Principios de psicolog a publicidad e investigaci n de mercados **El alma de la comética** Ángeles Sánchez-Cueca, 2013 Annotation During the last few years the world s luxury cosmetic and perfume market has reinvented itself for a public that is more and more demanding and elitist and expects more from exclusive products As a result of this change the large markets direct their sales strategies and publicity to high end articles containing premium ingredients contributing to a psychological image of sophistication and exclusivity It is not enough now to offer the best cream the most glamorous makeup or the most sensual perfume **Zag** Marty Neumeier, 2011-09 En un mundo de extrema saturaci n lo que salta a la primera p gina es algo m s que la diferenciaci n es la diferenciaci n radical que tiene que ver con encontrar un espacio de mercado totalmente nuevo del que puedas apropiarte y defenderlo obteniendo

beneficios durante años en lugar de meses. Hacer zig cuando todos hacen zig. Esa es la clave para sobrevivir en una época en la que proliferan los productos de imitación. Hay un exceso de oferta y los consumidores, y no las empresas, son quienes deciden qué marcas sobreviven y cuáles no.

Planificación estratégica y gestión de la publicidad. Conectando con el consumidor Raquel Ayestarán Crespo, Celia Rangel Pérez, Ana Sebastián Morillas, 2012-09-10. La planificación estratégica ha experimentado grandes cambios desde que empezó a emplearse en las agencias de publicidad en la década de los 60. El presente manual hace un recorrido completo desde el origen de la estrategia, su planificación y ejecución hasta llegar al pensamiento estratégico y al diseño de estrategias. Una vez en este punto se detalla cómo se construye un modelo general para el desarrollo del trabajo del director de estrategia a la vez que se establece una planificación estratégica en medios convencionales y digitales. El manual finaliza con la elaboración de un plan estratégico y una visión de futuro de la planificación estratégica. Hoy la mayoría de las agencias han incorporado la figura del planner a sus organigramas, ya que es la persona que aporta un conocimiento más exhaustivo del consumidor y su labor fundamental es conectar a éste con la marca. El objetivo del libro es que sirva de apoyo tanto a profesores como alumnos y expertos del sector para llevar a cabo su labor investigadora educativa y profesional. Estos capítulos tienen un enfoque teórico-práctico e incluyen ejemplos, casos prácticos, entrevistas a profesionales del sector, cuestiones para debatir y reflexionar así como una amplia y completa bibliografía. En definitiva, lo que se pretende es que el lector a través de cada capítulo tenga una visión cercana, actual y práctica de la planificación estratégica. Conceptos como Branded Content, Insight o Earned Media marcarán el rumbo de la misma en los próximos años. Índice: 1. ¿Qué es una vez la estrategia? El pensamiento estratégico. Planificación estratégica. Comunicación estratégica vs. clases de estrategias. Ejecución del proceso de planificación publicitaria. Modelo general para el desarrollo del trabajo del director de estrategia. Planificación estratégica en medios convencionales. Planificación estratégica en medios digitales. Internet y redes sociales. Hoja de ruta para elaborar un Plan Estratégico. 7 pasos. El futuro de la planificación estratégica en España. Caso de estudio: Ford Focus AP. NDICE DOCUMENTAL. glosario de términos.

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