

Delivering Project Excellence

with the

Statement of Work

Second Edition

Michael G. Martin, PMP



MANAGEMENT CONCEPTS

Delivering Project Excellence With The Statement Of Work

Harold Kerzner



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Delivering Project Excellence with the Statement of Work Michael G. Martin, 2010 Companies lose vast amounts of money every year on failed and mismanaged projects Delivering Project Excellence with the Statement of Work explains how to avoid the many pitfalls and deliver successful projects on time and within budget using a highly successful tool the Statement of Work SOW to establish the baseline develop pricing and measure changes and profitability This fully updated second edition which includes a new chapter on the use and application of the statement of objectives presents the latest techniques to help you and your team to ensure that your projects meet specified scope and quality and to control risks by clearly defining roles and responsibilities In addition to new advice on drafting a quality SOW and discussion of the legal considerations relating to the SOW author Michael Martin provides a wealth of new examples of SOWs and case studies from a variety of projects and business environments to give you the insight you need to deliver excellence on your project

How to Write a Statement of Work Peter S. Cole CPCM, Peter S. Cole, 2012-04 The standard on government statements of work just got better How to Write a Statement of Work has been a standard reference for government employees and contractors for many years Now with this sixth edition it is even more relevant and useful Based on the excellent foundation laid by the late Peter Cole Michael Martin has updated and added material to guarantee this handbook s place in the list of must haves for working with government contracts As in the earlier editions the emphasis is on providing practical detailed guidance on writing and preparing a description of government requirements whether a statement of work SOW a performance work statement PWS or a statement of objectives SOO Among the many additions to this sixth edition are updates to reflect the current definition of an SOO as well as references and guidance regarding the development and application of the SOO There is a new chapter on why change management is so important on projects legal precedents supporting change management and how to identify when a change occurs using the SOW This new chapter also includes information on the federal government s Standard Form 30 SF30 to provide perspective on how change orders are used and applied in the federal government If you are working in government contracting in any capacity you should have this book on hand

The Government Manager's Guide to The Statement of Work Michael G. Martin PMP, 2013-12-01 This volume offers practical guidance on writing and preparing a description of government requirements whether the document used is a statement of work SOW a performance work statement PWS or a statement of objectives SOO This description specifies exactly what good and services are being purchased including their quality requirements quantity and schedule for delivery and also defines the relationship between the government and the contractor From an overview of the elements that make a good SOW to the methods for changing an SOW to meet new conditions this is a hands on resource for every government manager who is involved with contracts

Integrated Cost and Schedule Control in Project Management Ursula Kuehn PMP, EVP, Ursula Kuehn, 2010-10 The Practical Precise and Proven Approach to Integrated Cost and Schedule Control This

trusted project management resource now in its second edition includes expanded coverage of how integrated cost and schedule control works within the federal government With the renewed emphasis on transparency in government the processes detailed in this book are particularly relevant Building on the solid foundation of the first edition this updated second edition includes new material on Project planning in the federal government Integrated baseline reviews Federal requirements for an ANSI EIA 748 compliant earned value management system Federal requirements for performance reports Integrated Cost and Schedule Control in Project Management Second Edition continues to offer a practical approach that is accessible to project managers at all levels The step by step presentation numerous case studies and instructive examples give practitioners relevant material they can put to use immediately

Project Management Best Practices: Achieving Global Excellence Harold Kerzner, 2018-02-07 The comprehensive guide to project management implementation updated with the latest in the field Project management has spread beyond the IT world to become a critical part of business in every sphere built on efficiency analysis and codified practice professional project management leads to the sort of reproducible results and reliable processes that make a business successful Project Management Best Practices provides implementation guidance for every phase of a project based on the real world methodologies from leading companies around the globe Updated to align with the industry's latest best practices this new Fourth Edition includes new discussion on Agile and Scrum tradeoffs and constraints Portfolio PMO tools and much more Get up to date information on the latest best practices that add value at every level of an organization Gain insight from more than 50 project managers at world class organizations including Airbus Heineken RTA IBM Hewlett Packard Sony Cisco Nokia and more Delve deeper into implementation guidance for Agile Scrum and Six Sigma Explore more efficient methodologies training measurement and metrics that boost organization wide performance Adopt new approaches to culture and behavioral excellence including conflict resolution situational leadership proactive management staffing and more Ideal for both college and corporate training this book is accompanied by an Instructor's Manual and PowerPoint lecture slides that bring project management concepts right into the classroom As the field continues to grow and evolve it becomes increasingly important to stay current with new and established practices this book provides comprehensive guidance on every aspect of project management with invaluable real world insight from leaders in the field

Project Management Best Practices Harold Kerzner, 2023-09-08 PROJECT MANAGEMENT BEST PRACTICES Best practices from 50 world class organizations to improve project management add business value and increase benefit realization Featuring senior executives and project managers from more than 50 world class companies offering their best practices for successful project management implementation the newly revised Fifth Edition of Project Management Best Practices contains updates throughout to reflect the latest project management best practices that add value and efficiency to every level of an organization The text offers guidance on a wide range of project management best practices with new coverage of the impact of COVID 19 the growth of nontraditional

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Guerrilla Project Management Kenneth T. Hanley M.Eng.,2010-12-01 A Fast Flexible Approach to Managing Any Project Right Here Right Now To manage effectively in today s complex project environment you need a framework of project management PM competencies processes and tools that can be put to use immediately and that flexes and scales to meet the needs of any project In *Guerrilla Project Management* Ken Hanley emphasizes key project management competencies including managing stakeholders effectively assessing risk accurately and getting agreement on the objective measures of project success Focusing on these and other competencies as well as effective PM processes and tools Hanley presents an alternative approach to project management that is light fast and flexible and adapts readily to the many changes every project manager faces Offering tips and techniques on topics ranging from communication and reporting practices to risk mitigation this practical book is organized to allow readers to work through all aspects of a project or quickly find answers to specific problems This is the go to guide for today s nimble project manager

Project Management Fundamentals Gregory T. Haugan PhD, PMP,2010-10 Build on the Right Fundamentals for Project Management Success To achieve success in any endeavor you need to understand the fundamental aspects of that endeavor To achieve success in project management you should start with *Project Management Fundamentals Key Concepts and Methodology* Second Edition This completely revised edition offers new project managers a solid foundation in the basics of the discipline Using a step by step approach and conventional project management PM terminology *Project Management Fundamentals* is a commonsense guide that focuses on how essential PM methods tools and techniques can be put into practice immediately New material in this second edition includes A thorough discussion of agile project management and its use in real life situations Detailed explanations of the unique factors involved in managing service projects An enhanced

appendix on management maturity models A new appendix on project communications and social networking Expanded coverage of the triple constraints in PM going beyond scope schedule and cost to include quality resources and risks As a refresher for the experienced project manager or as a comprehensive introductory guide for the new practitioner Project Management Fundamentals Key Concepts and Methodology Second Edition is the go to resource that delivers Project Team Dynamics Lisa DiTullio,2010-09 Get to the Heart of Building Productive Project Teams Companies that embrace the power of collaboration realize that the best way to solve complex problems is to build cohesive teams made up of members with different skills and expertise Getting teams to work productively is at the heart of project management Developing the structure for teams to work dynamically at a high level of efficiency and effectiveness is at the heart of this book The author clearly outlines methods for creating and implementing a structure to deal with the inevitable difficulties that any team may encounter With examples drawn from contemporary project management she demonstrates the effectiveness of this straightforward approach and highlights the risks of not building a strong team culture The author offers simple and proven techniques for Launching a team Defining and clarifying the goals of the team Implementing and reinforcing appropriate team behaviors To help ensure the delivery of on time project objectives the author also gives practical advice aimed at ensuring productive team meetings encouraging information sharing and moving the team toward solutions in the face of challenges and conflict Project Management Next Generation Harold Kerzner,Al Zeitoun,Ricardo Viana Vargas,2022-06-07 PROJECT MANAGEMENT NEXT GENERATION Strategic guidance on enabling transformational change in the project management landscape In Project Management Next Generation The Pillars for Organizational Excellence a team of world renowned project management leaders delivers an expert discussion on project management implementation in organizations of all kinds The book explores 10 pillars of project management that will be critical for companies in the coming decade It offers contributions from industry changemakers and thought leaders that provide the perfect balance between practical experience across a variety of programs projects and transformation initiatives It s a must have title for practicing project managers who seek hands on guidance and insightful case studies complete with discussion questions and instruction materials including PowerPoint lecture slides and a full Instructors Manual on the companion website In addition to the perspectives of several global commercial organizations on the project management industry s future readers will find Thorough introductions to project management as a strategic competency and corporate project management cultures Comprehensive explorations of workforce upskilling and defining project success Practical discussions of flexible project management frameworks and flexible life cycle phases and project governance In depth examinations of value driven project management and metrics as well as metrics for intangible assets and strategic metrics Perfect for mid level corporate project and team managers as well as executives and business consultants Project Management Next Generation The Pillars for Organizational Excellence will also earn a place in the libraries of students in courses on advanced project management at

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