



# Consumer Behavior

Buying, Having, and Being

Thirteenth Edition

Michael R. Solomon



## **Consumer Behavior Solomon**

**MICHAEL R. SOLOMON** 

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Consumer Behavior Michael R. Solomon, 2016-01-22 For courses in Consumer Behavior Beyond Consumer Behavior How Buying Habits Shape Identity Solomon's Consumer Behavior Buying Having and Being deepens the study of consumer behavior into an investigation of how having or not having certain products affects our lives Solomon looks at how possessions influence how we feel about ourselves and each other especially in the canon of social media and the digital age In the Twelfth Edition Solomon has revised and updated the content to reflect major marketing trends and changes that impact the study of consumer behavior Since we are all consumers many of the topics have both professional and personal relevance to students making it easy to apply them outside of the classroom The updated text is rich with up to the minute discussions on a range of topics such as Dadvertising Meerkating and the Digital Self to maintain an edge in the fluid and evolving field of consumer behavior Also Available with MyMarketingLab tm MyMarketingLab is an online homework tutorial and assessment program designed to work with this text to engage students and improve results Within its structured environment students practice what they learn test their understanding and pursue a personalized study plan that helps them better absorb course material and understand difficult concepts NOTE You are purchasing a standalone product MyMarketingLab tm does not come packaged with this content If you would like to purchase both the physical text and MyMarketingLab search for 0134472470 9780134472478 Consumer Behavior Buying Having and Being Plus MyMarketingLab with Pearson eText Access Card Package Package consists of 0134129938 9780134129938 Consumer Behavior Buying Having and Being 0134149556 9780134149554 MyMarketingLab with Pearson eText Access Card for Consumer Behavior Buying Having and Being Consumer Behavior MICHAEL R. SOLOMON, 2019-10-11 This title is a Pearson Global Edition The Editorial team at Pearson has worked closely with educators around the world to include content which is especially relevant to students outside the United States For consumer behavior courses Beyond consumer behavior How buying habits shape identity A 1 best selling text for consumer behavior courses Solomon s Consumer Behavior Buying Having and Being covers what happens before during and after the point of purchase It investigates how having or not having certain products affects our lives specifically how these items influence how we feel about ourselves and each other especially in the canon of social media and the digital age In the 13th Edition up to date content reflects major marketing trends and changes that impact the study of consumer behavior Since we are all consumers many of the topics have both professional and personal relevance to students This makes it easy to apply the theory outside of the classroom and maintain an edge in the fluid and evolving field of consumer behavior Pearson MyLab Marketing is not included Students if Pearson MyLab Marketing is a recommended mandatory component of the course please ask your instructor for the correct ISBN Pearson MyLab Marketing should only be purchased when required by an instructor Instructors contact your Pearson representative for more information Reach every student by pairing this text with Pearson MyLab Marketing MyLab tm is the

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