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CHAPTER 19—Solutions

COST-VOLUME-PROFIT ANALYSIS

Discussion Questions

DQ1.	Total costs that change in direct proportion to changes in productive output (or any other volume measure) are called variable costs. Total fixed costs remain constant within a relevant range of volume or activity. They change only when volume or activity exceeds the relevant range. A mixed cost has both variable and fixed cost components. If managers can identify a cost's behavior then they can use this understanding to make comparisons and determine selling prices that cover both fixed and variable costs within the relevant range of activity.
DQ2.	Mixed costs can be separated into their variable and fixed components using a variety of methods, including the engineering, scatter diagram, high-low, and statistical methods. Understanding cost behavior enhances its usefulness in decision making.
DQ3.	When preparing a contribution margin income statement, all variable costs related to production, selling, and administration are subtracted from sales to determine the total contribution margin. Then, all fixed costs are subtracted from the total contribution margin to determine operating income. The contribution margin income statement emphasizes cost behavior rather than organizational functions, which enables managers to understand or compare revenue and cost relationships on a per-unit basis or as a percentage of sales.
DQ4.	CVP analysis examines the cost behavior patterns that underlie the relationships among cost, volume of output, and profit. Generally the unit contribution margin for a single product is used to find the breakeven point, but a contribution margin weighted by the sales mix of multiple products can be used instead if the company sells a variety of products. Since the breakeven point is when the company can begin to earn a profit, its determination in units or sales dollars empowers managers to understand and compare alternative plans.

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TD Snyder



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