

Capital Campaign Phases



PLANNING PHASE:

Assess your past fundraising success, set campaign goals and objectives, develop preliminary campaign collateral, and conduct a planning and feasibility study.

QUIET PHASE:

Raise 50-70% of your campaign goal from major givers, focusing on relationship-building.

KICK-OFF PHASE:

Announce your campaign to the public!

PUBLIC PHASE:

Secure gifts of all sizes from across your community of supporters.

FOLLOW-UP PHASE:

Thank those who contributed to the campaign and make plans for future outreach.

Capital Campaigns Strategies That Work

Christian G. Meyer



Capital Campaigns Strategies That Work:

Capital Campaigns Andrea Kihlstedt, 2017 This essential guide for capital campaigns of all sizes and configurations from small start ups to colleges and universities is ideal for novices and experienced professionals alike Since the publication of the last edition the field of fundraising has undergone a major sea change thanks to widespread use of the internet as a tool for raising capital This thoroughly revised fourth edition has been updated in every chapter to reflect the current ways of communicating and raising money in this digital era It offers a new chapter on social media and crowd sourced fundraising in capital campaigns as well as a new chapter on getting your board of directors campaign ready Key Features Provides clear step by step instructions for launching and managing a capital campaign Loaded with examples of real life capital campaigns to help the reader understand the real world application of strategies Offers many charts check lists timetables budgets and worksheets provide formats and samples that the reader can use or adapt for her campaign *Capital Campaigns* Andrea Kihlstedt, 2016-09-06 *Capital Campaigns Strategies That Work* Fourth Edition serves as an essential guide for capital campaigns of all sizes and configurations from small start ups to colleges and universities Ideal for novices and experienced professionals alike this practical hands on guide is now a standard reference in the field Since the publication of the last edition the field of fundraising has undergone a major sea change thanks to widespread use of the internet as a tool for raising capital This thoroughly revised fourth edition has been updated in every chapter to reflect the current ways of communicating and raising money in this digital era It offers a new chapter on social media and crowd sourced fundraising in capital campaigns as well as a new chapter on getting your board of directors campaign ready **Capital Campaigns: Strategies that Work**, *Capital Campaigns: Strategies that Work* Andrea Kihlstedt, 2009-02-06 **Capital Campaigns** Andrea Kihlstedt, 2005 The Second Edition of *Capital Campaigns* remains the authoritative work on developing plans strategies and tactics that will raise funds for capital projects It details proven methods of preparing for launching and completing a successful project Step by step instructions along with graphs charts checklists and case studies will help make your campaign run smoothly by outlining the entire process from start to finish *The Nonprofit Manager's Resource Directory* Ronald A. Landskroner, 2002-04-30 A newly revised and updated edition of the ultimate resource for nonprofit managers If you re a nonprofit manager you probably spend a good deal of your time tracking down hard to find answers to complicated questions The Nonprofit Manager s Resource Directory Second Edition provides instant answers to all your questions concerning nonprofit oriented product and service providers Internet sites funding sources publications support and advocacy groups and much more If you need help finding volunteers understanding new legislation or writing grant proposals help has arrived This new updated edition features expanded coverage of important issues and even more answers to all your nonprofit questions Revised to keep vital information up to the minute The Nonprofit Manager s Resource Directory Second Edition Contains more than 2 000 detailed listings of both nonprofit and for profit resources products and

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