

# TOP 15 CHIPOTLE COMPETITORS AND ALTERNATIVES



# Chipotle Competitors

**E. Williams**



## Chipotle Competitors:

A case study of Chipotle Mexican Grill. What are the key factors for the competitive success of the company? Joe Wessh, 2019-08-13 Essay from the year 2019 in the subject Business economics Business Management Corporate Governance grade 4 6 University of Toronto language English abstract Despite the industry within which a company operates there are various key success factors that enable a company to survive and develop Key success factors are an essential part of the company's competitive success and it is this important that the company pay a considerable attention to them The elements of a company must correspond with the key success factors required in the industry in order for it to survive and grow As far as the case is concerned the fast casual restaurant industry is heavily competitive making it hard for most of the restaurants to survive and remain successful Six major rivals Burger King Corporation Jack in the Box McDonald's Wendy's Group Starbucks and Yum Brands occupy about 40 percent of the market The remaining 60 percent consists of smaller competitors such as Panera Panda Express and Chipotle Mexican Grill Each competitor offers distinguishable products aligned with their core capabilities Hence the intense threat of rivalry in this industry requires restaurants to be distinctive and innovative so that they can achieve a competitive edge Those restaurants that are unable to maintain a constant competitive advantage end up failing *The Ultimate Guide to Compact Cases* Rebecca J. Morris, 2022-09-01 Filled with annotated examples checklists and writing prompts this practical guide takes readers through the research writing and teaching of short Compact Cases Tips are offered for managing student case writing projects teaching with cases online using data visualization to enhance student learning and getting cases published **Analysis of Strategic move by Chipotle** Ernesto Paiz, Dave Anderson, Ryan Barone, Brian Bollinger, Kristina Calderon, Frank Lin, Mark Toguchi, 2011-06-06 Project Report from the year 2011 in the subject Business economics Company formation Business Plans grade B Santa Clara University language English abstract Chipotle Mexican Grill hereafter referred to as Chipotle is a fast casual restaurant that specializes in a limited menu mainly consisting of burritos tacos and burrito bowls Chipotle is known for its ability to offer products made from sustainable organic ingredients while remaining price competitive with other fast food chains Chipotle refers to this differentiation as food with integrity and it is the driving force that has propelled the company to where it is today Since its foundation in 1993 Chipotle has been tremendously successful growing into a corporation that is now worth roughly 85 billion 56 Chipotle's growth is a direct result of the quality of its products the consistency of its service and the perceived differentiated value it has established in the minds of consumers Chipotle stands apart from others in a highly concentrated industry because it does business differently in terms of its food restaurants and advertising While most fast food chains rely on advertisements that promote menu gimmicks such as limited time price reductions new items value menu offerings and more Chipotle focuses on showcasing its quality ingredients It also generates excitement for its food through a number promotional events and word of mouth Strategic Move Even though the restaurant and bar industry is saturated there are

not many competitors that offer organic ingredients within the industry To take advantage of the recent surge of consumers who demand healthier organic food Chipotle has decided to enter into the fast casual Asian restaurant market with a new chain named ShopHouse Southeast Asian Kitchen hereafter referred to as ShopHouse Staying true to its position as a focused differentiator Chipotle will operate ShopHouse under the same philosophy that has made it so successful offering sustainable gourmet ingredients at reasonable prices

*Contemporary Strategy Analysis* Robert M. Grant, 2016-01-05 A strategy text on value creation with case studies The ninth edition of Contemporary Strategy Analysis Text and Cases focuses on the fundamentals of value creation with an emphasis on practicality Topics in this edition include platform based competition and ecosystems of related industries the role of strategy making processes mergers acquisitions and alliances and strategy implementation Within the twenty case studies students will find leading companies that are familiar to them This strategy analysis text is suitable for MBA and advanced undergraduate students

**The New Marketing Playbook** Ritchie Mehta, 2021-06-03 A must have book for anyone interested in marketing to learn step by step how marketing is actually done Jaideep Prabhu Professor of Marketing at the Cambridge Judge Business School Cambridge University This book is a great read that will help you add value to your business customers and partners like no other It guides you through the latest tools and techniques and breaks them down into simple to use templates that you can apply to your marketing activities Margaret Jobling Chief Marketing Officer of NatWest Group We are living in a period of hyper change economic shocks political upheavals natural disasters and global health pandemics are part of normal life Existing marketing models are designed for a business as usual mode so how do you prepare for this new environment You need The New Marketing Playbook a dynamic set of action oriented marketing tools techniques and principles to keep you at the top of your marketing game With its easy to understand and actionable marketing framework your organisation will be able to navigate a dynamic and changing environment in order to grow and thrive It s a must have playbook you can keep coming back to that combines theory practise insights and case studies that will help transform your marketing activities to unearth undiscovered insights about your customers It will also help you develop new propositions and customer experiences to meet their needs create compelling communication and engagement strategies and measure and improve your marketing with a roadmap of strategies your organisation should take What got us here won t take us there Discover The New Marketing Playbook

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