## 4 PRINCIPLES OF

# DIGITAL BODY LANGUAGE

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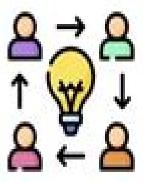
### VALUING VISIBLY

Value people's time, inboxes, and schedules. At the beginning of a meeting for hosting, we must think more like a TV show host than an office host.



## COMMUNICATE CAREFULLY

Reading messages carefully is the new listening, and writing clearly is the new empathy. Communicating carefully is about being brief, clear, and thoughtful instead of hasty.



# COLLABORATE

Work towards being geographically inclusive to collaborate with people equally, regardless of whether they are near you.



### TRUST

Bouncing back from mistakes and showcasing that we're listening builds trust. It's all about assuming the best intent, creating virtual water-cooler moments, and showing our vulnerability.



# **Digital Body Language**

**PR Smith** 

#### **Digital Body Language:**

Digital Body Language Erica Dhawan, 2021-05-11 An instant Wall Street Journal Bestseller The definitive guide to communicating and connecting in a hybrid world Email replies that show up a week later Video chats full of oops sorry no you go and can you hear me Ambiguous text messages Weird punctuation you can t make heads or tails of Is it any wonder communication takes us so much time and effort to figure out How did we lose our innate capacity to understand each other Humans rely on body language to connect and build trust but with most of our communication happening from behind a screen traditional body language signals are no longer visible or are they In Digital Body Language Erica Dhawan a go to thought leader on collaboration and a passionate communication junkie combines cutting edge research with engaging storytelling to decode the new signals and cues that have replaced traditional body language across genders generations and culture In real life we lean in uncross our arms smile nod and make eye contact to show we listen and care Online reading carefully is the new listening Writing clearly is the new empathy And a phone or video call is worth a thousand emails Digital Body Language will turn your daily misunderstandings into a set of collectively understood laws that foster connection no matter the distance Dhawan investigates a wide array of exchanges from large conferences and video meetings to daily emails texts IMs and conference calls and offers insights and solutions to build trust and clarity to anyone in our ever changing world Digital Body Language Steven Woods, 2009 Woods helps B2B marketing professionals understand the new dynamics of marketing complex products and services He walks through the new tools available to buyers and explains how to read digital body language and respond most effectively **DIGITAL BODY LANGUAGE** ERICA. DHAWAN, 2021

Summary of Erica Dhawan's Digital Body Language Milkyway Media,2022-12-22 Buy now to get the main key ideas from Erica Dhawan s Digital Body Language In Digital Body Language 2021 entrepreneur and keynote speaker Erica Dhawan highlights the subtle cues and signals that we unconsciously give while communicating digitally Anxiety and misunderstandings can arise when we send the wrong signals with our written communications or misinterpret other people s signals By upgrading traditional rules for body language into a modern digital format Erica offers practical advice for clear communication between diverse teams of different genders generations and cultures in the digital workplace \*Digital Friends\* Alisa Turing,AI,2025-01-30 Digital Friends explores the revolutionary transformation of human relationships in our hyperconnected world where the average person maintains hundreds of online connections This comprehensive analysis examines how social media platforms have fundamentally reshaped the landscape of modern friendship supported by a decade of research spanning multiple continents and diverse demographic groups The book presents fascinating insights from a massive study involving 50 000 social media users revealing how platform algorithms influence friendship formation and maintenance Through a combination of quantitative data analysis and qualitative assessment it identifies specific digital behaviors that either strengthen or weaken friendship bonds The research particularly highlights Gen Z s unique approach to

blending online and offline relationships demonstrating how different generations navigate the digital friendship landscape Moving from historical context through contemporary analysis to future implications the book maintains an evidence based approach while remaining accessible to general readers Each chapter builds upon empirical evidence from social psychology anthropology and computer science offering practical strategies for maintaining authentic connections in virtual environments. The work thoughtfully addresses crucial debates about the validity of purely digital friendships and the impact of social media on empathy development providing readers with valuable tools to evaluate and enhance their online Click and Connect Sreekumar V T,2025-01-11 relationships in an increasingly virtual world Erica Dhawan, Saj-nicole Joni, 2025-09-23 Connectional Intelligence unlocks the 21st century secret to getting big things done regardless of who you are where you live or what you do We typically associate success and leadership with smarts passion and luck But in today s hypercompetitive world even those gifts aren t enough Get Big Things Done argues that the game changer is a thoroughly modern skill called Connectional Intelligence Virtually anyone can maximize his or her potential and achieve breakthrough performance by developing this crucial ability So what is it Put simply Connectional Intelligence is the ability to combine knowledge ambition and human capital forging connections on a global scale that create unprecedented value and meaning As radical a concept as Emotional Intelligence was in the 90s Connectional Intelligence is changing everything from business and sports to academics health and politics by quickly efficiently and creatively helping people enlist supporters drive innovation develop strategies and implement solutions to big problems Can a small town pumpkin grower affect the global food crisis A Fortune 500 executive change her company s outdated culture through video storytelling A hip hop artist launch an international happiness movement Or a scientist use virtual reality games to lower pain for burn victims The answer you ll read is a resounding yes Each of these individuals is using Connectional Intelligence to become a power player to get big things done Erica Dhawan and Saj nicole Joni s Get Big Things Done unlocks the secrets of how the world's movers and shakers use Connectional Intelligence to achieve their personal and professional goals no matter how ambitious Customer Experience Analytics Akin Arikan, 2023-02-13 An unprecedented guide to user experience UX analytics this book closes a mission critical skill gap and enables business professionals in a digital first world to make smart effective and quick decisions based on experience analytics Despite two decades of web metrics customer experience has largely remained a black box UX analytics tools help businesses to see themselves and their customers with a new lens but decision makers have had to depend on skilled analysts to interpret data from these tools causing delays and confusion No more this book shows a wide range of professionals how to use UX analytics to improve the customer experience and increase revenue and teaches the C SUITE method for applying UX analytics to any digital optimization challenge It provides 50 case studies and 30 cheat sheets to make this a daily reference and includes ten mindmaps one for each role discussed from senior leaders to product managers to e commerce specialists Managers across industries will

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